**Name**

(555) 555-5555

name@gmail.com ⬪ www.linkedin.com/in/name

**Healthcare Finance – Business Development**

**Financial Healthcare Professional** with proven success in a fast paced, team-oriented culture, advising corporate healthcare entities on valuations and transaction advisory services. Regularly consult with industry CEOs, investment banks, private equity firms, and non-profit organizations. Displays intellectual curiosity and willingness to learn. ***Master of Finance degree.*** Skilled in:

* Mergers and Acquisitions
* Financial Modeling
* Financial Analysis
* Financial Due Diligence
* Industry Research
* Statistical Analysis
* Client Relations/Communication
* Project Management
* Collaborative Teammate

**Professional Experience**

**HEALTH ADVISORY**, City, ST **Year to Present**

*A leading, national, full-service strategy and transaction advisory firm dedicated to the healthcare industry since 1995.*

***Analyst, Valuation and Transaction Advisory***

* Built Excel based financial models for healthcare organizations using the Discounted Cash Flow, Cost Approach, and Market Approach methodologies to determine fair market value price for a minority or controlling interest in the subject entity.
* Performed over 60 valuations ranging from regional hospitals, ambulatory surgical centers, physician practices, imaging centers, urgent care portfolio companies, and other healthcare institutions.
* Analyzed a concise, easy to follow, historical summary of an organization’s financial and operational performance for senior management.
* Managed a continuous project log that consists of at least ten projects at any time while leading the engagement process from start to finish for multiple projects at once.
* Gathered information pertaining to a particular engagement that required outside research in understanding specific state and federal regulatory matters to strengthen a valuation opinion based on what is known and factual as of the valuation date.
* Organized all relevant data necessary to perform a valuation engagement.

***Fair Market Value Engagements***

* Conducted a fair market value analysis of a regenerative medicine company on a non-controlling, marketable basis. Utilized unit economics for revenues and expenses to develop a Discounted Cash Flow analysis midpoint value indication of roughly $80 million.
* Engaged by the largest orthopedic value-based care organization in the country to analyze the personal goodwill of 30 owner physicians of an orthopedic practice in ST. Implemented an intangible asset valuation method to allocate the physicians personal goodwill based on revenue, compensation, and expected retirement. Resulted in $55 million allocated to the physician group.
* Tasked with valuing eight urgent care centers for one of the largest health systems in ST for a joint venture with a third-party urgent care operator. Applied the Cost Approach methodology due to negative earnings from each location. Valued the cost to acquire the urgent care system at $15 million.
* Updated an existing valuation engagement for a prominent ambulatory surgical center in ST. Consulted on determining the value impact of overpaid claims from Insurance Provider. Approximately $3 million of total invested capital was removed from the total valuation indication.

***Fair Value Engagements***

* Developed an Excel model for a large regional hospital in ST to act in accordance with the ASC Topic 360, Property, Plant, and Equipment. Conducted an asset recoverability test for two separate divisions within the health system, Resulted in Excess / (Deficit) over net carrying value of the asset group of $1.1 billion.
* Assessed the carrying value of the asset group for a hospital system in ST to determine if there would be an impairment. Built custom tabs in Excel displaying utilization statistics, a capital budget summary, and a net present value figure of each fixed asset class on the balance sheet. Produced an excess / (Deficit) carrying value of $242 million and no impairment.

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**HEALTH ADVISORY Experience** *(continued)*

***Market Study Engagements***

* Worked for one of the largest health system providers in the country to research non-contracted managed care rates for healthcare services in ST. Included Commercial, Medicare Advantage, and Medi-ST reimbursement rates for hospital services, ambulatory surgery centers, freestanding imaging centers, urgent care centers, and hospital and non-hospital based primary care and specialty physician care.
* Utilized statistical analysis techniques to capture reimbursement for certain inpatient behavioral health services to identify a minimum acceptable rate for various services in ST. Providers included Medicare, Managed Medicare, Medicaid, and Managed Medicaid.

***Corporate Insights Author***

* Authored five earnings release summaries for Health Services Company, including key topics of the earnings call, informative quotes on catalysts within the market, and any mention of industry wide head/tailwinds that will influence future top and bottom lines.
* Summaries composed of a company deliverable that provided mergers and acquisitions trends, insights, and future expectations for the urgent care center subindustry. Research included industry overview, notable transactions, and any regulatory matters.

**ASSET MANAGEMENT, INC.,** City, ST **Summer Year**

***Equity Research Summer Analyst***

* Conducted investment research using Bloomberg used by senior management to make options trading, short-term trading, or long-term trading decisions, which affected over 300 clients in the portfolio.
* Researched and presented five in-depth qualitative and quantitative write-ups and five short catalyst qualitative write-ups per week; resulted in 12 securities being acted upon to increase holding percentage.
* Reviewed 10-K-s, 10-Q-s, and quarterly presentations to break down company operations, products offered, competitive landscape, competitive advantage, and financial performance.
* Qualified and quantified securities using Bloomberg for financial analysis, triggers for price movements, and tracking of intraday performance using candle stick charts to determine appropriate time to buy or sell stock.

**Education**

**Vanderbilt University Owen Graduate School of Management,** Nashville, TN **Year**

Master of Science in Finance

**University,** City, ST **Year**

Bachelor of Science, Finance

*magna cum laude*, 3.86 GPA